Company Types

Glossary · https://scopematch.com/docs/company-types/

This section helps you identify your company category in the platform. The role you choose determines how you interact with other businesses on the platform.

Company Types

Below are the company types listed in ScopeMatch to represent the vast majority of stakeholders in the supply chain, with a brief description for quick reference.

1. **Plant Owner** – Runs production facilities.
2. **Distributor** – Coordinates logistics and storage.
3. **Fabricator** – Assembles components.
4. **Manufacturer** – Produces (semi) finished goods.
5. **Equipment Supplier** – Provides machinery.
6. **Material Supplier** – Supplies raw materials.
7. **Trader** (not yet available) - Connects buyers and sellers.
8. **Agent** (not yet available) - Represents vendors.

For a more detailed breakdown of each role, see the expanded descriptions below.

Expanded Company Types Descriptions

Plant Owner

Owns and manages **production facilities, processing plants, or factories** that convert raw materials into finished products. Some Plant Owners manufacture their own products (e.g., an automaker with its own assembly plant), while others lease or operate facilities for third parties.

- **Oil & Gas**: Refineries, petrochemical plants, LNG terminals
- **Manufacturing**: Automotive factories, electronics assembly plants
- **Construction**: Cement plants, steel mills
- **Pharmaceuticals**: Drug manufacturing plants

Distributor

Handles **supply chain coordination, storage, and transportation** of materials, equipment, or products between suppliers, manufacturers, and end-users.

- **Oil & Gas**: Fuel and chemical distributors, midstream operators
- **Manufacturing**: Raw material traders, industrial distributors
- **Retail**: Wholesale distributors of consumer goods
- **Food & Beverage**: Agricultural commodity traders

Fabricator

Specializes in **assembling** semi-finished components into usable structures or systems, often for industrial projects. Typically deals with **non-mechanical** components.

- **Oil & Gas**: Piping, structural steel, pressure vessels
- **Aerospace**: Airframe sections, fuselage panels
- **Construction**: Prefabricated building modules
- **Electronics**: Circuit board assembly

Manufacturer

Produces **finished or semi-finished goods** by processing or refining (raw) materials or assembling semi-finished components and parts. Many manufacturers own and operate their own production facilities (making them Plant Owners)**.**

- **Oil & Gas**: Valve and pump manufacturers, drill bit producers
- **Automotive**: Car manufacturers, engine producers
- **Technology**: Semiconductor fabrication plants
- **Food Processing**: Packaged food manufacturers

Equipment Supplier

Supplies **specialized machinery, and mechanical systems** required for operations, manufacturing, or construction.

- **Oil & Gas**: Turbines, compressors, drilling rigs, refinery equipment
- **Construction**: Cranes, excavators, concrete mixers
- **Pharmaceuticals**: Laboratory and production equipment
- **Mining**: Conveyor systems, crushers, loaders

Material Supplier

Supplies **raw or processed materials** essential for production and construction.

- **Oil & Gas**: Industrial chemicals, crude oil, polymers
- **Steel & Metalworking**: Raw steel, aluminum, copper
- **Textiles**: Cotton, synthetic fibers
- **Electronics**: Silicon wafers, rare earth elements

Trader

Connects buyers and sellers, facilitating trade opportunities across industries. Traders specialize in **market insights, sourcing, and supply chain connections**, helping businesses find the right suppliers, manufacturers, or distributors. They often work across multiple industries, managing **supplier relationships, pricing insights, and logistics coordination** to streamline procurement and sales.

Agent

Represents a supplier, manufacturer, or producer, helping them reach new buyers and grow their business. Agents specialize in **introducing products to the right market, managing relationships, and facilitating partnerships**between businesses. They do not own inventory but work on behalf of a company or supplier to **promote, negotiate, and facilitate deals.**

Agent users might manage multiple companies under the same log in.